

## INCOME STATEMENT FOR THE DEUTZ GROUP

	Note	2014	2013
€ million			
<b>Revenue</b>	1	<b>1,530.2</b>	<b>1,453.2</b>
Cost of sales		-1,327.6	-1,257.4
Research and development costs		-74.3	-58.7
Selling expenses		-65.7	-62.6
General and administrative expenses		-34.3	-33.5
Other operating income	2	22.9	17.0
Other operating expenses	3	-41.4	-13.9
Profit/loss on equity-accounted investments	4	1.9	1.6
Other financial income	4	1.1	1.8
<b>EBIT</b>		<b>12.8</b>	<b>47.5</b>
thereof one-off items	5	-18.9	-
thereof operating profit (EBIT before one-off items)		31.7	47.5
Interest expenses, net	6	-6.1	-6.0
thereof finance costs		-6.7	-7.5
<b>Net income before income taxes</b>		<b>6.7</b>	<b>41.5</b>
Income taxes	7	12.8	-5.5
<b>Net income</b>		<b>19.5</b>	<b>36.0</b>
thereof attributable to shareholders of DEUTZ AG		21.2	36.4
thereof attributable to non-controlling interests		-1.7	-0.4
<b>Earnings per share (€)</b>	8	<b>0.18</b>	<b>0.30</b>

## STATEMENT OF COMPREHENSIVE INCOME FOR THE DEUTZ GROUP

	Note	2014	2013
€ million			
<b>Net income</b>		<b>19.5</b>	<b>36.0</b>
<b>Amounts that will not be reclassified to the income statement in the future</b>	9	<b>-18.1</b>	<b>3.2</b>
Remeasurements of defined benefit plans		-18.1	3.2
<b>Amounts that will be reclassified to the income statement in the future if specific conditions are met</b>	9	<b>13.4</b>	<b>-5.5</b>
Currency translation differences		15.1	-5.8
Effective portion of change in fair value from cash flow hedges		-1.7	0.1
Change in fair value of available-for-sale financial instruments		-	0.2
<b>Other comprehensive income, net of tax</b>	9	<b>-4.7</b>	<b>-2.3</b>
<b>Comprehensive income</b>		<b>14.8</b>	<b>33.7</b>
thereof attributable to shareholders of DEUTZ AG		14.0	34.2
thereof attributable to non-controlling interests		0.8	-0.5